



# Membership Information



**IDAHO AGC**  
THE CONSTRUCTION ASSOCIATION



## Vision

*The Idaho AGC leads, represents, and supports Idaho's diverse and dynamic construction industry.*

## Mission Statement

*The Idaho AGC enables its members' success by providing leadership, advocacy, workforce development, education, partnership opportunities, and other services essential to the industry's continued growth and prosperity.*

## Values & Goals

*The Idaho AGC fosters the core values of **SKILL, INTEGRITY, and RESPONSIBILITY** in each of its members and reflects these values in all that it does.*

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# Advocacy

*You're Either at the Table or on the Menu.*

The Idaho AGC works hard every day to ensure that the construction industry's voice is heard by policy makers at all levels of government. With some of the state's most influential lobbyists on our team, the Idaho AGC is a powerful force in the halls of the capitol. Their relationships with key decision makers in both the Legislative and Executive branches of state government ensure that the construction industry has a seat at the table whenever important topics are discussed.

At the local level, the Idaho AGC works with mayors, county commissioners, school board members, local highway district directors, and others to ensure that each part of our state is covered. Likewise, our team at the AGC of America in Washington, DC represents your needs before federal regulators at every agency impacting your work.

All this hard work is paying off. Recent successes include:

- Over \$1 billion in additional funding for Idaho's roads and bridges since 2015
- Additional funding for Idaho's clean water trust fund and water projects
  - CM/GC authority for Idaho public works projects
  - Increased funding for CTE programs in high schools statewide
  - Increased funding for construction-related CTE programs at Community Colleges
  - Reduction in workers comp insurance rates for contractors
  - Improvements in personal property rules for contractors
  - Reform of the Idaho Underground Damage Prevention Board policies and procedures
  - Expansion of apprenticeships across multi trades
  - Rewrite of the Obama-era "Waters of the USA" rules
  - Reform of OSHA silica standards and contractor requirements



Yet there still remains work to be done. The Idaho AGC Political Action Committee (PAC) is the tenth largest campaign donor in Idaho politics. This ensures that the Idaho AGC team has access to decision makers when we need it. As a leader in Idaho's construction industry, your involvement in the Idaho AGC's advocacy efforts are important

to your company's future and bottom line.

# Meet Your Team

*Experience You Can Depend On.*

**The Idaho AGC has assembled an experienced team of Idaho's top legislative advisors to advocate on behalf of the construction industry. Together they share over a century of government service with expertise at all levels of government and industry.**

## **Wayne Hammon**

**Your team is led by AGC CEO Wayne Hammon. Previously, Wayne served as the Administrator of the Idaho Division of Financial Management, the Acting Administrator of the Idaho Division of Human Resources, on the Washington, DC staff of two senators, and as the chief lobbyist for the National Association of Wheat Growers.**



## **Sean Schupack**

**Prior to joining the Idaho AGC, Sean Schupack served as an Attaché for the Idaho State Senate for two legislative sessions. He also served as campaign manager for a statewide race for the Supreme Court and as a legislative advisor for a contract lobbyist firm.**

## **Patrick Sullivan**

**Active in Idaho and D.C. legislation for over 30 years, Patrick Sullivan began his 12-year tenure with U.S. Senator James A. McClure (Idaho) as a staffer for the Senate Energy and Natural Resources Committee before becoming the senator's State Director. Pat is recognized across Idaho as one of the state's most effective contract lobbyists.**

## **Phil Reberger**

**Before becoming active in Idaho politics, Captain Phil Reberger, U.S. Navy-Retired, served as an aviator in Viet Nam and on the executive staff of the Republican National Committee. Phil served twelve years as chief of staff to U.S. Senator Steve Symms (Idaho) and eleven as chief of staff to Idaho Governor Dirk Kempthorne – positions that rightfully earned him a reputation as Idaho's premier "political insider."**

## **C.L. "Butch" Otter**

**Idaho's 32nd governor, Butch Otter held elected public office for almost four decades as a member of the Idaho House of Representative, Lieutenant Governor, U.S. Congressman, and Governor. In addition, Butch served in the Army National Guard and spent 30 years with the J.R. Simplot Company's international division. He joined the team at Sullivan Reberger in 2019.**

## **John Sheldon**

**As Project Director at URS Corporation and its predecessors, John Sheldon spent over 30 years building projects large and small across Idaho, the intermountain west, and the world. He served as President of the Idaho AGC in 2011.**

# Workforce Development

## *Promoting Careers in the Industry.*

The Idaho AGC's Education Foundation is working diligently to bridge the gap of skilled workers in the construction industry in Idaho. Current efforts include:

- **WeBuildIdaho.org:** A website partnering with the Department of Labor to provide ALL the information someone would need to get started on a construction career pathway.
- **WeBuildIdaho Career Launcher Program:** a one-month pre-employment course to introduce unemployed or underemployed Idahoans to construction careers.
- **Scholarships:** Available to students attending Idaho colleges and universities who are pursuing a construction related major.
- **Guest speaking in classrooms across the state:** The Idaho AGC visits junior high and high school classrooms across the state to speak to students about careers in construction.
- **Informing and supporting educators:** The Idaho AGC team connects contractors to Teaching Advisory Committees (TACs) in high schools, and delivers informative presentations and materials to both teachers and counsellors.
- **Career fairs:** The Idaho AGC staffs a WeBuildIdaho.org table at numerous career fairs across the state, engaging with students who have questions about our industry.
- **Connecting** business mentors with students, teachers, and other potential employees.
- **Pomoting** internships and job shadowing.
- **Donating** materials and time to programs like the Home Depot and Idaho StateUniversity's Construction Combines.
- **Supporting** student organizations like Boise State University's Construction Management Program and SkillsUSA Idaho.

## BirdDogHR<sup>2</sup>™

### Job Board

In collaboration with BirdDogHR, WeBuildIdaho.org brings Idaho AGC members Idaho's ONLY construction industry specific job board. The Job Board is FREE to members, and allows your company to streamline your job posting and recruitment processes. Post a job once on the Job Board and enjoy the option of paying to post the position on numerous other job boards with one click.



# Committees

*Stay Informed. Have Your Voice Heard.*

Joining committees at the Idaho AGC is an excellent way to get engaged with the Association, get plugged into the topics that matter most to your company, stay informed, and have your voice heard: the Idaho AGC is here to represent YOU and it needs your input.

The Association has over sixteen committees, most of which ANY employee from any member company is invited to join. While some committees focus on developing the Association's events, member recruitment strategies, and governance, others steer the AGC's workforce development efforts, foster relationships with government agencies, or tackle issues important to a specific aspect of the industry.



Regardless of what products or services your company offers, there is a committee at the Idaho AGC that would benefit from your participation.

# Marketing

*Don't Build Links; Build Relationships.*



Part of our mission at the Idaho AGC is to help our members build relationships that matter, which often means leveraging our resources to boost your branding efforts.

Each year, the Association publishes and distributes an annual printed Membership Directory and bi-annual industry magazine, *Building Idaho*. Both are distributed free of charge to all members, while the magazine is also distributed to industry partners, legislators, and key community contacts. Both afford our members the opportunity to connect and advertise, making marketing within the industry easy.

In addition to our print publications, we also build your company's online presence for FREE in our searchable Online Membership Directory. This directory exhibits your company

logo, description of services, google map, tags the services your company specializes in using CSI codes, and links out directly to your website and social media, making it easy for members to connect: the online directory sees thousands of views per week!

# Health Plan

*We've Got You Covered.*

Since 1986, the Idaho AGC Health Plan has offered stable and secure health care benefits to Idaho AGC members, their employees, and their families. As a self-funded plan, the Idaho AGC is able to pool participants to lower rates.



## Why Choose the Idaho AGC Health Plan?

This plan offers several different medical options for you and your employees to choose from, all of which include integrated benefits and services you usually have to pay extra for, such as:

- **COBRA administration**
- **In-office customer support**
- **Integrated billing for all services**
- **An Employee Assistance Program**
- **Life insurance coverage for employees, spouses, and dependents, and**
- **Employee short-term disability coverage.**

**Would you like to learn more? Give us a call: 208.344.9755.**



*An Independent Licensee of the Blue Cross and Blue Shield Association*



**Idaho AGC  
HEALTH PLAN**





# Retirement Plan

## *Planning For Your Future.*



**The NW AGC Chapters Retirement Plan offers cost effective, high quality retirement plan options available exclusively to members of the five Northwest AGC chapters: Alaska, Idaho, Inland NW, Oregon-Columbia and Washington chapters. As a plan focused on serving members of the construction industry, we cater to your unique needs.**

**In addition to the attraction of an affordable, low maintenance, high reward retirement plan for your company and employees, the AGC Plan also offers excellent Prevailing**

**Wage package deals which can help employers save even more money on FICA, L&I/Workers' Compensation, and other payroll taxes.**

### **Benefits of the NW AGC Chapters Retirement Plan/Scale**

- **Reduced fees from group purchasing power**
- **Lower cost = more savings!**
- **Access to better investment options**
- **Direct payroll tax savings on prevailing wage fringe payments**
- **Plan design flexibility**
- **Reduced employer liability**
- **Robust investment menu**

**The Northwest AGC Chapters Retirement Plan has the LOWEST FEES of any of its competitors; in fact, the Plan's administrative fees have DECREASED each of the last two years.**



**Contact the Retirement Plan**

**AGC Service Center at (877) 690-5410**

**or email the AGC Team at [agcteam@nwp401k.com](mailto:agcteam@nwp401k.com)**

**The combination of expertise in serving the special needs of the construction industry and keeping costs competitive makes our offering unique in the marketplace.**

# Networking & Events

*Making Connections that Matter*

## **Quarter 1**

**Legislative Reception  
AGC/ITD Highway Forums  
Poker Tournament**

## **Quarter 2**

**Contractors & Clays  
Legacy Golf Tournament  
Eastern Idaho Golf Tournament**

## **Quarter 3**

**Summer Leadership Retreat  
Summer Outing Golf Tournament**

## **Quarter 4**

**Glow Ball Night Golf Tournament  
Eastern Idaho Autumn Social  
Annual Gala**



# New Member

*Engagement Credits*

**Much like a gym full of equipment, your Idaho AGC Membership is packed full of benefits; but to be of value, you have to use them! As a new member, we want to make sure you explore everything the AGC has to offer your company.**

**That's why we are offering you FREE credits to use toward Idaho AGC events and trainings during your first year.**

**As a new member, you have access to \$150, \$300, or \$600 in credit depending on your membership level, so what are you waiting for? Call us today or go online and join in an event or training today!**

**(Credits expire on Dec. 31st of the join year.)**

# Contractor Education

## *Breakfast Series*

**Education and professional development are important to your employees and your business, which is why the Idaho AGC holds three FREE Contractor Education Breakfast Series events each month (two in Boise and one in Idaho Falls).**

**Join topic experts as they address subjects curated specifically for the construction industry's needs, including safety, technology, business operations, leadership, workforce development, and hot topics.**

**Send your HR team, send your Operations Manager, send your Estimator, send them all! With a wide variety of topics, we aim to develop your whole team.**



**View All Our Events, Education Opportunities, & Trainings at  
[web.idahoagc.org/events](http://web.idahoagc.org/events) or call 208.344.2531**

# Online Plan Room

*Any Time, Anywhere.*

**The Idaho AGC Northwest Online Plan Room is a FREE full service online resource accessible to any employee of any Idaho AGC member company from any location on any device with an internet connection at any time!**

**The Plan Room hosts the largest collection of projects bidding in Idaho and the Northwest region including Washington, Oregon, Montana, Utah, Wyoming, and Nevada. It also includes bid holders lists and bid results.**



**It provides YOU a reliable site that includes the ability to keyword search entire documents: search for any term on any page of any project and automatically filter new job postings to see only those that interest you: Sort by geography, bid date, or even a specific item you supply! Your company can also stay up to date by subscribing to customized daily emails alerting you to new projects.**

A graphic featuring a map of the Northwest region with state abbreviations: WA, OR, ID, MT, WY, NV, and UT. Overlaid on the map is a dark blue rectangular box containing a list of construction projects. The list is dated "Wednesday, August 14th 2019" and includes the following items:

- Commercial Construction**  
Budget: \$540,000.00  
City: Walla Walla  
County: Walla Walla  
Name: 2019 Burdine Inert Waste Site Closure - Walla Walla
- Roads & Bridges**  
Budget: Not Available  
City: La Center  
County: Clark  
Name: 2019 Pavement Repair - La Center
- Roads & Bridges**  
Budget: Not Available  
City: Boise  
County: Ada  
Name: Alley Paving Replacement - Boise
- Commercial Construction**  
Budget: Not Available  
City: Elk City  
County: Idaho  
Name: Burpee Mountain Rock Crushing/Stockpiling - Elk City
- Civil Construction**  
Budget: \$100,000.00 - \$200,000.00  
City: Bellingham  
County: King  
Name: Cornwall Avenue Outfall - Bellingham

# Safety & Education

*Connecting You to the Training You Need.*

The Idaho AGC is committed to helping make your jobsite a safe and more productive place. That's why we partner with one of the finest safety education organizations in Idaho to bring you quality training at a significant discount.



We currently offer the following courses:

- **Supervisory Training Program:**
  - Leadership & Motivation
  - Communication
  - Planning & Scheduling
  - Contract Documents
  - Cost Control
  - Risk Management
- **Army Corp of Engineers: Construction Quality Management (CQM) Certification**
- **Fall Prevention**
- **Confined Space**
- **Scaffolding**
- **Aerial/Scissor Lift**
- **OSHA 10 Hour**
- **OSHA 30 Hour**
- **Water Pollution Control Management (WPCM)**
- **First Aid/AED/CPR**
- **Excavation & Trenching**
- **WebEd Offerings**
- **Competent Person Series**
  - Confined Space
  - Fall Prevention
  - Excavation & Trenching
  - Scaffolding

In order to make training and education as efficient as possible, the Idaho AGC also offers on-site training upon request and brings discounted training & online training to your doorstep through our partnership with ClickSafety, Northwest Safety & Risk, and hardhattraining.com.

View current training and education offerings at [web.idahoagc.org/events](http://web.idahoagc.org/events).

# Discount Programs

*Adding To Your Bottom Line.*

When it comes to your company's bottom line, your AGC membership pays! In fact, by taking advantage of our discount programs, members can easily offset or entirely cover the cost of their membership dues.



For FedEx shipping services, you can save up to:

- 29% on select FedEx Express® U.S. services**
- 25% on select FedEx Express international services**
- 20% on select FedEx Ground® services**
- 10% on select FedEx Home Delivery® services**
- 78% on select FedEx Freight® services**



The BP Business Solutions Universal Fuel MasterCard offers rebates of up to 6.0¢ per gallon on BP fuel purchases plus a flat 1.5¢ per gallon outside the BP network.

Enjoy discounts at these brands and MANY MORE through our member discount programs with National Purchasing Partners, AGC of America, and member companies. Learn more at [idahoagc.org/join-agc/discount-programs](http://idahoagc.org/join-agc/discount-programs).



All Idaho AGC members receive 10% off all safety services and training courses.

**Office DEPOT.**  
**OfficeMax®**

Office Depot and OfficeMax are now ONE company! AGC Members can save up to 75% on over 93,000 products.

**verizon**✓

22% off monthly access fees and more for your company and your employees.

**ExakTime**  
An ARCORO Company

AGC members receive a 10% discount from ExakTime.

# AVIS®

As a member of AGC, you can save up to 25% on every rental whenever you make reservations using AGC's discount code.



Members and their employees enjoy a private offer of up to \$1,000 off the purchase or lease of most new Chevrolet, Buick and GMC vehicles. Association members can combine this offer with most current incentives, including the National Fleet Purchase Program and Business Choice Offers for an even better deal.



Save 10% on all online training courses.



AGC Members receive a 20% discount on all ConsensusDocs subscriptions.



## DEVELOPMENT NEWS, DELIVERED.

Join BoiseDev FIRST and get actionable news & insights in your inbox, daily.

\$10 off for Idaho AGC members

BoiseDev.com/first



OSHA-Compliant Training Solutions  
Online Training: 35% off  
DIY Training Kits: \$75 off  
On-Site Training: Contact us for a custom quote



## FLEET MANAGEMENT

From acquisition and risk management, to maintenance and remarketing, Enterprise Fleet Management provides AGC members with quick, easy, and personal access to a local account team who will handle all of the day-to-day fleet needs.

On average, companies who partner with Enterprise reduce their fleet costs by 15-20%



# Idaho AGC Education Center

The Idaho AGC Education Center is available to rent for classes, meetings, and events. Features include an A/V system hosting a projector, screen, laptop connection, and hand-held or lapel microphones. 6 foot classroom style tables, 100 chairs, access to a full kitchen, on-site ice machine, access to the patio, and free parking are also available.

## Rental Rates

	Board Room		Conference Room		Full Education Center (ECA)		Half Education Center (EC1/EC2)		A/V System With Microphone	Coffee Service
Capacity	12 Max		12 Max		80 Classroom, 254 Max		40 Classroom, 127 Max		—	—
Time (Hours)	1-4	4+	1-4	4+	1-4	4+	1-4	4+	—	—
Member Price	\$50	\$75	\$35	\$50	\$125	\$200	\$100	\$150	Free	Free
Non-Member Price	NA	NA	\$75	\$100	\$225	\$300	\$200	\$250	\$25	\$25



To reserve space, check availability, or ask questions, please contact Kaycee Cron at 208.472.0476 or email at [kcron@idahoagc.org](mailto:kcron@idahoagc.org)





Company \_\_\_\_\_ Join Date \_\_\_\_\_

Mailing Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Physical Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Please indicate which address is for billing:       Mailing       Physical

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Web Site \_\_\_\_\_

Number of Employees \_\_\_\_\_ Annual Volume \$ \_\_\_\_\_

## **Company Description**

Please provide a detailed description of the work or service you provide to the construction industry. This will be listed in the directory and buyer's guide. Example: We are an electrical engineering consulting firm providing services for commercial and industrial projects.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## **Company Contacts**

Primary Contact : Name \_\_\_\_\_ Title \_\_\_\_\_

Email \_\_\_\_\_

(Primary contact will be listed in Membership Directory. Email will not be listed)

<u>Name</u>	<u>Email</u>
Bid Information _____	_____
Education / Training _____	_____
Legislative _____	_____
Networking/Events _____	_____
Building Committee _____	_____
Highway Committee _____	_____
Workforce Development _____	_____
Monthly News _____	_____

### **Reason for joining the AGC:**

- Bid Information
- Networking
- Legislative Influence
- Education/Training
- Safety Services
- Health Plan

- Job Board
- Discount Programs
- Workforce Development

### **How did you hear about the AGC?**

- Former Member
- Website/Email
- Broker
- AGC Staff
- Member
- Industry Reputation
- Mailer
- Who? \_\_\_\_\_
- Who? \_\_\_\_\_
- Who? \_\_\_\_\_

# Idaho AGC Dues & Classification

For General Contractor, Specialty Contractor, and Supplier members, annual dues are based on volume of work done for the previous year. For Associate Professional members, annual dues are a flat rate. Please refer to the charts below to determine your annual dues. AGC of America dues are a part of your Idaho AGC membership dues and entitles you to their membership benefits. **Companies that join mid-year will have pro-rated dues;** please call for your pro-rated amount before submitting payment. A portion of your dues is tax deductible, consult your accountant for information.

## General Contractor

Class \_\_\_\_\_

A construction firm capable of undertaking work as a prime contractor with overall responsibility for the satisfactory completion of a project and performs 20% or more of their volume as a General Contractor.

Class	Annual Construction Volume \$	Annual Dues
1	\$0-1.99 Million	\$2,760.00
2	\$2-4.99 Million	\$4,332.00
3	\$5-9.99 Million	\$6,576.00
4	\$10-19.99 Million	\$8,940.00
5	\$20-44.99 Million	\$10,524.00
6	\$45 Million+	\$11,952.00

## Specialty Contractor

Class \_\_\_\_\_

A construction firm who usually contracts to a general or an owner for specialized work and whose responsibility is the completion of a specific portion of a project.

Class	Annual Construction Volume \$	Annual Total
1	\$0-500,000	\$1,128.00
2	\$500,000—1 Million	\$1,356.00
3	\$1 - 2 Million	\$1,608.00
4	\$2- 5 Million	\$1,956.00
5	\$5 Million +	\$2,208.00

## Supplier

Class \_\_\_\_\_

Any company furnishing equipment, material or supplies to a contractor .

Class	Annual Construction Volume \$	Annual Total
1	\$0-500,000	\$1,128.00
2	\$500,000—1 Million	\$1,356.00
3	\$1 - 2 Million	\$1,608.00
4	\$2- 5 Million	\$1,956.00
5	\$5 Million +	\$2,208.00

## Associate Any firm providing professional services to a contractor or supplier.

**\$1,128.00**

Check Enclosed For \$ \_\_\_\_\_

Charge Credit Card \$ \_\_\_\_\_

Card # (Visa or MasterCard Only) \_\_\_\_\_ Expiration \_\_\_\_\_ CVV \_\_\_\_\_

Cardholder's Name \_\_\_\_\_ Cardholder Signature \_\_\_\_\_

This application must be completed in it's entirety, signed and dated. The firm listed on Page 1 applies for membership in the Idaho Associated General Contractors, a chapter of the Associated General Contractors of America, Inc. By submitting this application, the firm agrees to the terms and conditions of AGC's by-laws , to make timely dues payments, and to pledge the submitted information is correct for their company and any information obtained under such company from the Idaho AGC is proprietary and will not be shared. Membership for the Idaho AGC is yearly, members who qualify for a semiannual payment plan are still responsible for full year dues. Membership dues are subject to change at the beginning of each calendar year and members will be notified in advance if any changes take place.

Application Signature (required) \_\_\_\_\_



# Questions About Membership? We're Here To Help.

## Western Idaho

Sean Schupack at [SSchupack@idahoagc.org](mailto:SSchupack@idahoagc.org) or 208.472.0464  
Brandi Wolsborn at [BWolsborn@idahoagc.org](mailto:BWolsborn@idahoagc.org) or 208.472.0452

## Eastern Idaho

Denim Butler at [DButler@idahoagc.org](mailto:DButler@idahoagc.org) or 208.472.0456

## Northern Idaho

Luke Witkowski at [lukew@nwagc.org](mailto:lukew@nwagc.org) or 509.209.4668

